

Mr William Allan Haining

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Profile

An experienced contractor with a strong portfolio of Project Management and Business Analysis appointments covering a wide variety of business sectors. Able to “hit the ground running” when placed in new assignments. A very capable, client-facing, Project Manager with a proven track record.

Work History as a Contractor

Contracting Company - Behman Ltd Jan 02 - Present

Previous Contract Engagements

- January 2011 - April 2011
Retained by **R R Donnelley** as Project Manager to manage the Infrastructure Requirements of a building which would handle the inbound mail for Prudential Insurance in Craigforth Stirling.
- May 2010 - August 2010
Retained by **AXA Tech, Insurance Group**, as Project Manager to manage the UK implementation and roll out of Xerox multifunctional print devices incorporating cost per print charged back to user cost centre and “follow me” printing. ITIL environment.
- August 2009 - December 2009
Retained by **Screwfix** to Project Manage a strategic IT development with another Kingfisher partner. Also involved third party Logistics / IT resource suppliers. Prince2 and Agile environment.
- September 2008 - May 2008
Retained by **Gerber EMIG Group** to Project Manage the implementation of a BI solution across its European businesses. Implemented Oracle Warehouse Builder as the ETL and Oracle PIM as the MDM picking up data from several completely different ERP systems plus other databases from Poland, France, Germany and the UK. Reports produced using Business Objects. Also managed the implementation of their new European Wide Area Network with BTL and Easynet as the main 3rd party suppliers.
- April 2008 - July 2008
Retained by **Syan** in Telford, an outsourcing company now owned by ACS which hosts mainly IBM AS400s, to project manage the upgrading of two AS/400 operating systems for a pharmaceutical company. Prince2 environment and Pharmaceutical Compliance.
- August 2007 - January 2008
Retained by **Kuehne + Nagel Drinks Logistics** as Project Manager to implement a standalone SAP Warehouse Management system to interface with customer ERP systems. Joint venture between 3PL, Kuehne + Nagel and Scottish & Newcastle. Implemented using ASAP, Solution Manager, Blueprint etc.

- April 2007 - July 2007
Retained by French Banking group **BNP Paribas, ARVAL** as Business Analyst to work on implementing business initiatives including creating “Single Customer View” from multiple data bases. Prince2 environment.
- August 2006 - December 2006
Retained by **The British Transport Police** to assist in managing a portfolio of interim projects, including Purchase-to-Pay and Supplier Data Cleansing. Prince2 environment.
- December 2002 - Dec 2005
Retained by **SIG-Consulting** to provide support for Infor (JBA) System/21 solutions. They are also Microsoft Axapta Business partners. Completed Microsoft Axapta intensive training with emphasis on Production and Trade & Logistics modules. Used as an experienced Project Manager/Consultant to assist in implementing MBS Axapta systems. This was a repetitive, as required, agreement.

Work History in Permanent Positions

MANUGISTICS

Permanent

EMEA Channels Development Manager Jun 1999 - Jan 2002

Responsible for expanding the Manugistics footprint in EMEA by recruiting and servicing SI Partners as resellers of Manugistics solutions. Reported directly to the VP for alliances. Recruited partners and facilitated their product education and the Manugistics sales strategy Project Managed partner's initial implementations and provided consultancy for same. Built a multi-million dollar pipeline from scratch Addressed major European conferences on the subject of Supply Chain and Enterprise Profit Optimisation Sold deals and implemented solutions in each of Turkey, Israel and South Africa. Solutions implemented on time, within scope, and within budget.

Professional Services Development Manager Sep 1997 - May 1999

Recruited to address the problems of the installed European client base which had been seriously neglected whilst the company grew exponentially. Produced referenceable clients from some of the company's strongest critics. Took ownership of, and managed the relationship of the most difficult Clients and where necessary Project Managed the re-implementation of their systems. Improved client relationship to such an extent that on the basis of this a deal in excess of \$1million was sold to Glaxo-Wellcome. Project Managed new activities including complex implementations at Bass Brewers, Gillette, XL Logistics and British Airways

JBA UK Ltd

Permanent

Senior Project Manager and Principal Consultant Aug 1992 - Aug 1997

Responsible for implementation Project Management and the provision of consultancy services in the areas of the System/21 ERP solution. Appointed to deliver both pre and post-sales support, including identification of BPR opportunities. Focused on Project Management of manufacturing and logistics projects on behalf of key clients. Worked closely with senior management, stakeholders, client management & external consultants. Conducted in-depth business analysis, including definition and design of business processes & requirements. Successfully project-led a broad portfolio of manufacturing and logistics projects with major clients

Campbells Foods

Permanent

Senior Project Manager Jul 1990 - Jul 1992

Project managed and designed the implementation of JBA Sales Order Processing to integrate with JBA Financials and PRISM manufacturing system across multiple sites of the famous soup manufacturer.

Ketlon UK Ltd

Permanent

IS Manager Jul 1988 - Jul 1990

Appointed as head of IT with an OEM Automotive Engineering company in Kent. Reported directly to the main board of directors Project planning, analysis, design, implementation & resource deployment management Monitored operational performance, departmental budgets, system issues, KPIs and SLA metrics Recruitment, appraisal, training, development and coaching of internal IT support personnel Replaced IBM System 36 with AS/400 and upgraded the JBA software to new AS/400 version

Hobourn Eaton Ltd

Permanent

IT Manager Jan 1984 - Jul 1988

Appointed as head of IT with an OEM Automotive Engineering company in Kent Full responsibility for IT within the company. Installed IBM System 36 to replace System 34

Early Career Includes:

Data Processing Manager - Rowntree Macintosh Ltd, Edinburgh

Industrial Engineer - Rowntree Macintosh Ltd, Edinburgh

Key Skills, Technical Experience & Capabilities

IBM AS/400, S/38, S/36

OS/400, RPGII, RPGIII, RPGIV (ILE), CL

Windows NT, 2000, XP Professional

Internet Access & VPN Systems

Data Warehousing Solutions

Business Process Re-engineering

WANs, LANs, VANs

Lotus Notes, MS Outlook

MS Project, Word, XL, FrontPage. SQL, Access

ERP and CRM Systems

JBA (GEAC) System 21

Various Structured Implementation Methodologies

PRINCE 2 Project Management Experience

Qualifications, Accreditations and Professional Development

Business Studies - Bell College

Pure Chemistry - Strathclyde University

Attended Dalziel High School, Motherwell

Languages: Good French (not fluent)